



**ROMAC
INDUSTRIES,
INC.**

21919 20th Avenue SE • Suite 100
Bothell, WA 98021

January 26, 2018

To our valued customers,

Due to increases in raw material costs, Romac Industries is implementing a price increase.

Effective February 24, 2018, Romac Industries will increase prices in all product categories by reducing our discount structure two (2) points. This change amounts to an approximate increase of 6.5%, depending on the product mix.

For example: Old Discount: 40% off current list prices.
New Discount: 38% off current list prices.

Current price quotations will be honored until their expiration date. Catalog list prices, payment terms and full freight allowance will not change at this time.

Please contact your Area Manager, or our Customer Service department if you have questions.

As always, we value your business and appreciate your continued support.

Sincerely,

Todd Wilson
Vice President, Sales & Marketing
Romac Industries, Inc.