

January 26, 2021

To our Valued Customers,

Due to increasing costs from supplier and shipping partners, Romac Industries is implementing a price increase.

Effective **March 1, 2021**, Romac Industries will increase prices in all product categories by reducing our discount structure two (2) points. This change amounts to an approximate increase of 6.5% depending on the product mix.

Example:

Old Discount: 40% off current list prices.

New Discount: 38% of current list prices.

Current price quotations will be honored until their expiration date. Catalog list prices and payment terms will not change at this time.

Please contact your Area Manager or our Customer Service department if you have any questions. As always, we value your business and appreciate your continued support while we adjust to changing and challenging market conditions.

Sincerely,



Todd Wilson
Vice President – Sales and Marketing
Romac Industries, Inc.